

TABLE 39

Sources of domestic sales and revenue, by industry: 2021

(Thousands of U.S. dollars)

Industry	NAICS code	Total	Selling goods	Selling services	Licensing	Grants	Other sources
All industries	11, 21–23, 31–33, 42–81	35,814,644,033	18,194,761,606	15,512,028,897	252,058,761	110,456,400	1,745,338,369
Manufacturing industries	31–33	5,796,370,244	5,430,561,799	293,666,907	13,692,097	2,602,327	55,847,115
Food	311	791,546,555	727,012,948	52,789,189	10,193,844	231,161	1,319,412
Beverage and tobacco products	312	133,103,831	130,176,521	1,456,803	24,875	258,752	1,186,880
Textile, apparel, and leather products	313–16	48,051,550	45,757,784	1,770,681	270,240 r	125,655 r	127,191
Wood products	321	152,964,177	146,865,031	5,839,230	5,464	20,481	233,971
Paper	322	130,099,699	127,954,663	2,099,983	37,699	6,218	1,135
Printing and related support activities	323	66,887,145	56,878,543	8,690,371	59,115	69,116	1,190,000
Petroleum and coal products	324	830,513,652	825,107,105 i	5,296,452 i	0	0	110,095 i
Chemicals	325	664,152,545	625,902,370	29,805,084	1,250,023	232,852	6,962,215
Pesticide, fertilizer, and other agricultural chemicals	3253	12,922,227	12,156,704	730,649	124 r	1,706	33,045 r
Pharmaceuticals and medicines	3254	244,727,550	225,920,049	13,503,867	459,562	55,959	4,788,114
Soap, cleaning compound, and toilet preparation	3256	47,730,671	46,754,695	646,484	183,200	7,537	138,756 r
Other chemicals	other 325	358,772,096	341,400,062	14,791,691	599,861	172,493 r	1,807,989
Plastics and rubber products	326	217,962,312	209,314,590	3,338,546	88,799	31,565	5,188,812 r
Nonmetallic mineral products	327	155,659,834	149,172,591	6,283,746	20,100	54,921	128,474
Primary metals	331	293,082,625	289,565,625	3,324,444	403 r	22,554	169,598
Fabricated metal products	332	351,844,512	323,823,523	26,607,749	27,456	363,287	1,022,496
Machinery	333	409,685,282	364,643,310	29,160,433	90,914	174,382	15,616,243
Computer and electronic products	334	388,264,483	355,029,659 i	31,232,345	502,965	268,010	1,231,503
Communications equipment	3342	30,184,577	26,009,483	3,245,879	38,167	5,799	885,249
Semiconductor and other electronic components	3344	118,620,443	108,294,832	10,242,811	25,995 r	33,723	23,081 r
Navigational, measuring, electromedical, and control instruments	3345	208,972,438 i	194,117,606 i	14,143,092 i	292,416 i	254,372 i	164,952 i
Other computer and electronic products	other 334	30,487,024	27,442,326	2,870,592	151,390	4,122	18,593 r
Electrical equipment, appliances, and components	335	107,246,772	104,640,549	2,233,010	9,129	178,243	185,841
Transportation equipment	336	837,843,085	766,013,140	54,467,192	251,621	265,776	16,845,356
Automobiles, bodies, trailers, and parts	3361–63	629,298,191	602,686,812	10,009,576	76,620	62,510	16,462,674
Aerospace products and parts	3364	156,216,692	119,944,049	36,147,512	12,955	63,589	48,587
Other transportation	other 336	52,328,202	43,817,727	7,816,468	161,684	138,616	393,707
Furniture and related products	337	85,448,290	81,225,908	3,999,730	10,754	55,568	156,331
Miscellaneous	339	132,001,193	114,762,056 i	15,635,941 i	176,017	152,923	1,274,255 r
Medical equipment and supplies	3391	72,628,927	68,088,166 i	4,236,451 i	39,493 i	135,316 i	129,501 i
Other miscellaneous manufacturing	3399	59,372,267	48,373,019	9,898,915	116,815	35,194	948,323 r
Nonmanufacturing industries	11, 21–23, 42–81	30,018,273,789	12,876,050,008	15,118,615,391	237,147,220	107,166,810	1,679,294,360
Agriculture, forestry, fishing, and hunting	11	221,884,480	29,520,311	187,570,212	1,546,609 r	69,298	3,178,049
Mining, extraction, and support activities	21	341,780,064	273,483,265	49,099,437	543,527	86,188	18,567,646

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(Thousands of U.S. dollars)

Industry	NAICS code	Total	Selling goods	Selling services	Licensing	Grants	Other sources
Utilities	22	451,945,818	214,218,936	225,800,849	40,045 r	13,101	11,872,887
Construction	23	2,284,082,221	569,271,751	1,549,618,781	2,455,329	2,238,549	160,497,812
Wholesale trade	42	4,541,609,393	4,141,984,335	339,155,518	23,864,330	1,261,099	35,344,112
Retail trade	44-45	4,975,610,178	4,665,779,771	275,631,017	3,705,803	1,683,019	28,810,569
Transportation and warehousing	48-49	1,363,328,918	198,742,102	1,103,996,092	811,664	5,774,887	54,004,172
Information	51	2,134,724,628	500,830,422 i	1,475,311,113 i	105,287,719 i	1,470,964	51,824,410 i
Publishing	511	495,882,218	88,206,763	323,524,184 i	68,027,493	168,127	15,955,651
Newspaper, periodical, book, and directory publishers	5111	61,665,671	27,440,249	31,754,948	1,289,632	96,012	1,084,829
Software publishers	5112	434,216,253	59,892,930 i	292,218,531 i	67,118,139 i	68,131	14,918,521 i
Telecommunications	517	943,313,401	165,439,288	772,600,063	202,728	218,371	4,852,952
Data processing, hosting, and related services	518	87,584,367	6,138,539	78,702,166	1,673,002	96,104 r	974,557
Other information	other 51	607,944,641	288,720,863 i	236,591,939 i	42,947,124 i	1,268,314 i	38,416,401 i
Finance and insurance	52	4,730,236,436	591,527,561	3,445,359,783	2,677,017	5,087,204 r	685,584,871
Real estate and rental and leasing	53	555,073,316	106,198,765	344,798,079	5,628,782	330,451	98,117,240
Lessors of nonfinancial intangible assets (except copyrighted works)	533	7,733,984	3,207,162	525,412 r	3,833,547	485 r	167,378
Other real estate and rental and leasing	other 53	547,339,333	102,913,635	344,465,787	1,625,750	330,151	98,004,010
Professional, scientific, and technical services	54	2,513,703,001	441,506,493	1,749,194,414	73,017,771 r	60,696,482 r	189,287,842
Legal services	5411	385,067,730	4,111,808	361,303,340	66,904	173,561	19,412,117
Accounting, tax preparation, bookkeeping, and payroll services	5412	325,697,429	4,174,899	318,608,386	376,030	1,011,660 r	1,526,454
Architectural, engineering, and related services	5413	299,496,822	37,089,239	257,050,727	813,341	497,806	4,045,710
Specialized design services	5414	21,432,469	11,705,209	9,306,896	212,122	40,660	167,584
Computer systems design and related services	5415	530,190,313	136,088,203	304,335,577	10,996,354	1,203,019	77,567,160
Management, scientific, and technical consulting services	5416	258,487,683	60,026,005	184,252,329	1,411,927	439,758	12,357,663
Scientific research and development services	5417	200,954,690	123,280,542	35,091,869	9,186,628	8,077,659	25,317,992
Advertising, public relations, and related services	5418	139,497,729	13,788,811	122,543,246	1,002,719 r	52,942	2,110,011
Other professional, scientific, and technical services	5419	352,878,138 r	70,693,049 r	135,564,509	48,609,297 r	48,649,200 r	49,362,083 r
Management of companies and enterprises	55	19,423,456 i	13,961,356 i	1,614,178	17,716 r	0	3,830,206 r
Administrative and support and waste management and remediation services	56	2,381,251,242	134,964,463	2,208,620,010	2,901,772	2,924,775	31,840,222
Educational services	61	92,538,750	12,741,322	73,672,699	511,823	1,458,998	4,153,909
Health care and social assistance	62	1,832,342,348	72,912,948	1,531,813,524	2,335,848	10,799,662	214,480,366
Health care services	621-23	1,521,878,029	72,441,886	1,228,247,197	2,059,278	8,553,471	210,576,198
Social assistance	624	310,464,320	1,958,047	298,057,570	291,487	2,194,092	7,963,124 r
Arts, entertainment, and recreation	71	151,756,355	29,859,900	90,578,211	9,622,730	1,911,541	19,783,973
Accommodation and food services	72	1,125,816,002	815,888,579	237,731,142	9,505,910	11,154,657	51,535,714
Other services	81	301,167,182	79,950,539	209,097,071	571,853	731,857	10,815,862 r

i = > 50% of the estimate is a combination of imputation and reweighting to account for nonresponse; r = relative standard error > 50%.

NAICS = 2017 North American Industry Classification System.

Note(s):

Detail across rows may not add to total because of rounding or unavailable NAICS detail for select records beyond the 4-digit industry classification. Industry classification is based on dominant establishment payroll. Detail across columns have been adjusted to add to total. Statistics are representative of companies located in the United States.

Source(s):

National Center for Science and Engineering Statistics and Census Bureau, 2022 Annual Business Survey: Data Year 2021.